



# 2024 Results

March 28, 2025



**Equipav Saneamento S.A.** (“Equipav Saneamento” or the “Company”) is a holding company whose results are largely derived from the consolidation of its subsidiary Aegea Saneamento e Participações S.A. (“Aegea”) and its consolidated subsidiaries. Through Aegea, the Company operates in the basic sanitation sector, focusing on water and sewage management.

## Message from the Management

In 2024, the Brazilian economy grew by 3.4%, driven by an expansionary economic policy that supported consumption and activity throughout the year. However, the increase in demand heightened inflationary pressures, prompting a response from Brazil’s Central Bank, which began a new interest rate hike cycle in September – a movement that continues into early 2025.

Private participation in the sanitation sector has continued to expand since the approval of the new regulatory framework in 2020. In 2024, several regional and municipal auctions were held, resulting in the highest annual investment volume ever recorded. Equipav closely monitors the sector’s growth.

### Aegea

Through its investee Aegea, Equipav Saneamento continues to expand its presence in sanitation. In 2024, it reached 13.8 million connections served, adding 1 million new connections compared to the previous year.

The Aegea ecosystem (including Águas do Rio) posted pro forma net revenue of R\$ 16.2 billion, up 13% from 2023. Pro forma EBITDA reached R\$ 8.0 billion, a 26% increase over the period. Investments totaled R\$ 10.4 billion during the year, including both CAPEX and concession fees—an increase of R\$ 5.9 billion compared to 2023.

In 2024, Aegea expanded its geographic footprint with the start of operations in Águas de Valadares (MG), Ambiental Paraná (PR), Águas de Jarú (RO), and Águas de Palhoça (SC). Additionally, it won the bids for the sewage PPP for Lot 1 of Sanepar (PR) and the water and sewage concession in 224 municipalities in the state of Piauí. As a result, its sanitation coverage now reaches over 33 million people across 766 municipalities in the country.

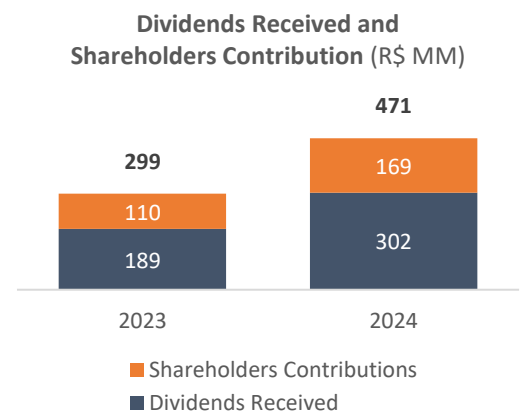
### Equipav Saneamento

The Company, which consolidates Aegea’s results from a corporate standpoint, reported adjusted EBITDA (excluding construction revenue and costs) of R\$ 6.7 billion, a 50.0% year-over-year increase, reaching an EBITDA margin of 67.1% for the year (+2.8 p.p.). Net income for the year totaled R\$ 2.3 billion, 94.7% higher than in 2023.

### Financial Highlights

Throughout the year, the Company received total inflows of R\$ 471 million (+57% y/y), comprising R\$ 302 million in dividends from Aegea (+60% y/y) and R\$ 169 million in capital contributions from shareholders.

General and administrative expenses at the holding level amounted to R\$ 19.0 million for the year (+85% y/y), consistent with the strengthening of the corporate structure.



The Company ended 2024 with cash of R\$ 1,662 million, compared to R\$ 22 million at the beginning of the year. The capital structure remains robust, with Net Debt/EBITDA at 2.82x in 2024.

In 2024, Equipav Saneamento implemented a liability management strategy that enhanced liquidity and extended the average debt maturity to 8.3 years (as of 12/31/2024), through two publicly distributed debenture issuances:

- In March, the Company completed its 6th debenture issuance, totaling R\$ 1.0 billion, with an interest rate of CDI + 3.90% p.a. and maturity in 2034;
- In November, the Company completed its 7th debenture issuance, totaling R\$ 1.2 billion, with an interest rate of CDI + 3.40% p.a. and maturity in 2035.

## Strategic Positioning

In 2024, Equipav Saneamento made progress in its corporate governance practices:

- In April, we consolidated Equipav Saneamento's voting interest in Aegea at 70.72%, following the incorporation of the 13.35% stake previously held by Saneamento 100% Fundo de Investimento em Participações ("FIP Saneamento");
- In August, S&P Global Ratings assigned Equipav Saneamento an inaugural National Scale credit rating of 'brAA+', with a stable outlook – rating reaffirmed in November;
- In September, the Company completed its registration as a category B company with the Brazilian Securities and Exchange Commission (CVM), becoming subject to public company disclosure requirements without being listed on a stock exchange. This move reinforces the Company's commitment to attracting capital in an efficient and competitive manner

The Company also reinforced its organizational structure in areas such as Legal, Compliance and Corporate Governance; Treasury and Investor Relations; Controllershship; M&A and New Business.

## Subsequent Events

On January 29, 2025, the Company distributed interim dividends in the gross amount of R\$ 75 million to its shareholder Arcos Saneamento e Participações S.A.

On January 31, 2025, through a Debenture Holders' Meeting ("AGD") of the 6th debenture issuance, the Company obtained a waiver with respect to the maximum total gross debt level, effective from the AGD date through December 31, 2031, aligning with the 7th debenture issuance, which does not stipulate a maximum total gross debt level.

On March 24, 2025, at an Extraordinary General Meeting of Aegea, the Company and other shareholders approved a capital increase in the amount of R\$ 424.2 million. As a result, the Company contributed a total of R\$ 300.0 million to Aegea, maintaining its voting interest in Aegea unchanged at 70.72% (common shares) following the transaction.

## Aegea Results

<b>Net Revenue</b> Pro Forma Ecosystem <b>R\$ 16.2 billion</b> +13% y/y	<b>EBITDA</b> Pro Forma Ecosystem <b>R\$ 8.0 billion</b> +26% y/y	<b>CAPEX</b> Pro Forma Ecosystem <b>R\$ 5.4 billion</b> +R\$ 1,3 bn y/y
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The pro forma figures for the Aegea Ecosystem represent the aggregate results of Aegea's subsidiaries and affiliates that share the same operating model and benefit from it through the capture of operational efficiencies, even if they are not fully consolidated in Aegea's Financial Statements. For more information on these results and related reconciliations, [please refer to Aegea's Earnings Release available on their Investor Relations website](#).

### Operational and Financial Highlights

Pro Forma Ecosystem Aegea	2024	2023	Δ %
<b>Pro Forma Connections (millions)</b>	<b>13.8</b>	<b>12.8</b>	<b>7.6%</b>
Water	8.4	8.0	4.3%
Sewage	5.4	4.8	13.0%
<b>Pro Forma Billed Volume (million m<sup>3</sup>)</b>	<b>2,119</b>	<b>1,924</b>	<b>10.1%</b>
Water	1,375	1,286	6.9%
Sewage	744	638	16.6%
<b>Pro Forma Net Revenue (R\$ MM)</b>	<b>16,154</b>	<b>14,266</b>	<b>13.2%</b>
<b>Pro Forma EBITDA (R\$ MM)</b>	<b>7,951</b>	<b>6,312</b>	<b>26.0%</b>
<i>Pro Forma EBITDA Margin</i>	<i>49.2%</i>	<i>44.2%</i>	<i>5.0 p.p.</i>
<b>Pro Forma Net Income (R\$ MM)</b>	<b>1,449</b>	<b>1,399</b>	<b>3.6%</b>
<b>Pro Forma Investments (R\$ MM)</b>	<b>10,390</b>	<b>4,539</b>	<b>128.9%</b>
CAPEX (R\$ MM)	5,350	4,008	33.5%
Concession Fees (R\$ MM)	5,040	531	849.1%
<b>Pro Forma Net Debt (R\$ MM)</b>	<b>34,332</b>	<b>23,339</b>	<b>46.7%</b>
<i>Pro Forma Net Debt / EBITDA</i>	<i>4.3 x</i>	<i>3.7 x</i>	<i>0.6 x</i>

In 2024, Aegea's **pro forma connections** grew to 13.8 million, driven by investments in service expansion and the addition of over 900,000 new connections, especially from operations launched in 2024 (Ambiental Paraná, Águas de Valadares, Águas de Jarú, and Águas de Palhoça). **Pro forma billed volume** increased 10.1% y/y, fueled by new operations such as Ambiental Ceará and by Corsan, through expanded sewage coverage and commercial initiatives.

Aegea's **pro forma net revenue** rose 13.2% y/y, supported by higher billed volume, tariff adjustments, and increased PPP remuneration. **Pro forma EBITDA** grew 26.0% y/y, reflecting operational and financial improvements—particularly at Águas do Rio and Corsan—and the start of new operations. **Pro forma investments** reached R\$ 10.4 billion in 2024, with highlights including the expansion of sewage coverage and the payment of the final installment of the Águas do Rio concession fee, totaling R\$ 3.8 billion, in 4Q24.

## Consolidated Performance

Below, we present the consolidated results of Equipav Saneamento as reported in the Company's Financial Statements. Equipav Saneamento, which holds control of Aegea with 70.72% of common shares, consolidates Aegea's results.

### Results

Consolidated (R\$ million)	2024	2023	Δ %
<b>Net Operating Revenue</b>	<b>13,899</b>	<b>8,563</b>	<b>62.3%</b>
Cost of Services Provided	(7,218)	(4,445)	62.4%
<b>Gross Profit</b>	<b>6,680</b>	<b>4,118</b>	<b>62.2%</b>
Operating Expenses	(1,619)	(986)	64.1%
Other Operating Income	715	402	77.9%
Equity Income	96	257	-62.6%
<b>Operating Income</b>	<b>5,872</b>	<b>3,790</b>	<b>54.9%</b>
Net Financial Results	(2,399)	(1,895)	26.6%
<b>Income Before Taxes</b>	<b>3,474</b>	<b>1,895</b>	<b>83.3%</b>
Income and social contribution taxes	(1,194)	(724)	64.8%
<b>Net Income</b>	<b>2,280</b>	<b>1,171</b>	<b>94.7%</b>

In 2024, net operating revenue grew as a result of the full-year consolidation of Corsan (compared to six months in 2023), tariff adjustments, and increased PPP remuneration. Strong growth in operating performance offset the negative impact of higher interest rates on the financial result, leading to a 95% y/y increase in net income, which reached R\$ 2.3 billion on a consolidated basis.

### EBITDA

Consolidated (R\$ million)	2024	2023	Δ %
<b>Net Income</b>	<b>2,280</b>	<b>1,171</b>	<b>94.7%</b>
Net Financial Results	2,399	1,895	26.6%
Income Tax	1,194	724	64.8%
Depreciation and Amortization	926	686	35.1%
(-) Construction Revenue (ICPC 01)	(3,891)	(1,707)	128.0%
(+) Construction Costs (ICPC 01)	3,809	1,707	123.2%
<b>Adjusted EBITDA<sup>1</sup></b>	<b>6,716</b>	<b>4,476</b>	<b>50.0%</b>
Adjusted Net Revenue <sup>2</sup>	10,007	6,856	46.0%
<b>Adjusted EBITDA Margin</b>	<b>67.1%</b>	<b>65.3%</b>	<b>2.8 p.p.</b>

<sup>1</sup>Adjusted for construction revenue and costs (ICPC 01). <sup>2</sup>Excludes construction revenue (ICPC 01).

Equipav Saneamento's consolidated adjusted EBITDA totaled R\$ 6.7 billion in 2024, up 50% y/y, resulting in an EBITDA margin of 67.1%, an increase of 2.8 p.p. compared to 2023.

## Cash and Leverage

Consolidated (R\$ million)	2024	2023	Δ %
<b>Gross Debt</b>	<b>26,284</b>	<b>17,841</b>	<b>47.3%</b>
Cash and Cash Equivalents	7,338	5,049	45.3%
<b>Net Debt</b>	<b>18,945</b>	<b>12,792</b>	<b>48.1%</b>
<b>Adjusted EBITDA</b>	<b>6,716</b>	<b>4,476</b>	<b>50.0%</b>
Corsan Pre-Consolidation EBITDA	0	717	-
<b>Adjusted EBITDA (12 months)</b>	<b>6,716</b>	<b>5,193</b>	<b>29.3%</b>
<b>Net Debt / Adjusted EBITDA</b>	<b>2.82 x</b>	<b>2.46 x</b>	<b>0.36 x</b>

The Company's consolidated gross debt reached R\$ 26.3 billion, a 47.3% y/y increase, primarily due to the consolidation of Corsan and new funding operations throughout the year. With R\$ 7.3 billion in cash, consolidated net debt ended the period at R\$ 18.9 billion. The Net Debt / Adjusted EBITDA (LTM) ratio increased from 2.46x in 2023 to 2.82x in 2024.

## Parent Company Performance

### Dividends Received and Shareholder Contributions

Parent Company (R\$ million)	2024	2023	Δ %
Dividends Received	302	189	59.6%
Shareholder Contributions	169	110	53.6%
<b>Total Inflows</b>	<b>471</b>	<b>299</b>	<b>57.4%</b>

Over the course of 2024, the Company received a total of R\$ 471 million in financial inflows, representing a 57.4% increase compared to the previous year. Of this amount, R\$ 302 million refers to dividends received from Aegea (+59.6% y/y), while R\$ 169 million corresponds to capital contributions made by its shareholders (+53.6% y/y).

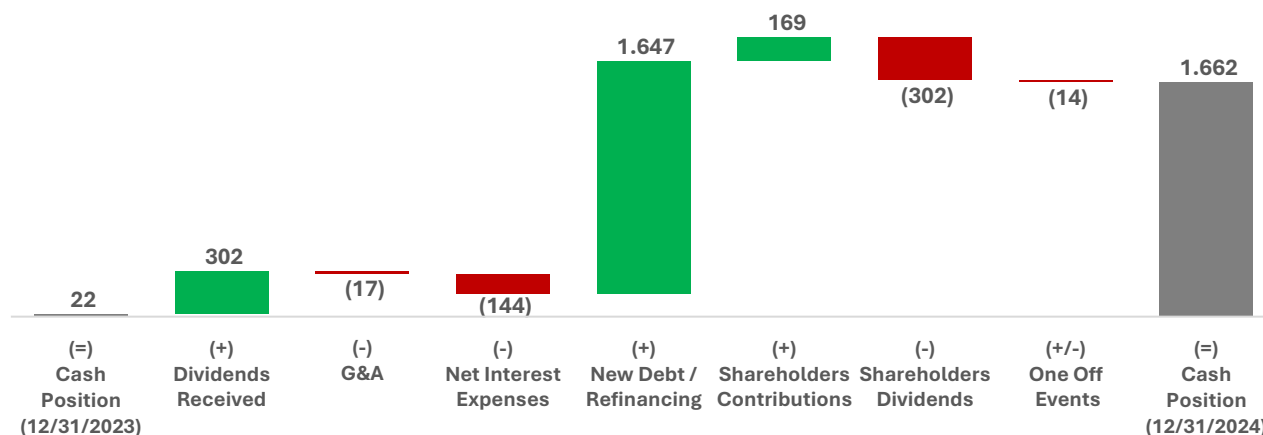
### General and Administrative Expenses

Parent Company (R\$ million)	2024	2023	Δ %
<b>General and administrative expenses</b>	<b>(19)</b>	<b>(10)</b>	<b>85.4%</b>

The parent company's general and administrative expenses totaled R\$ 19.0 million in 2024, an 85.4% increase compared to 2023. This increase reflects the strengthening of the corporate structure in areas such as Legal, Compliance, Corporate Governance, Treasury and Investor Relations, and Controllershship.

## Cash flow analysis

Managerial analysis, 2024 – R\$ million



Starting the year with R\$ 22 million in cash, Equipav Saneamento reached a year-end cash position of R\$ 1,622 million. This result was primarily driven by the liability management program – two debenture issuances that increased liquidity and extended the Company’s average debt maturity – and by the increase in dividends received, complemented by shareholder contributions.

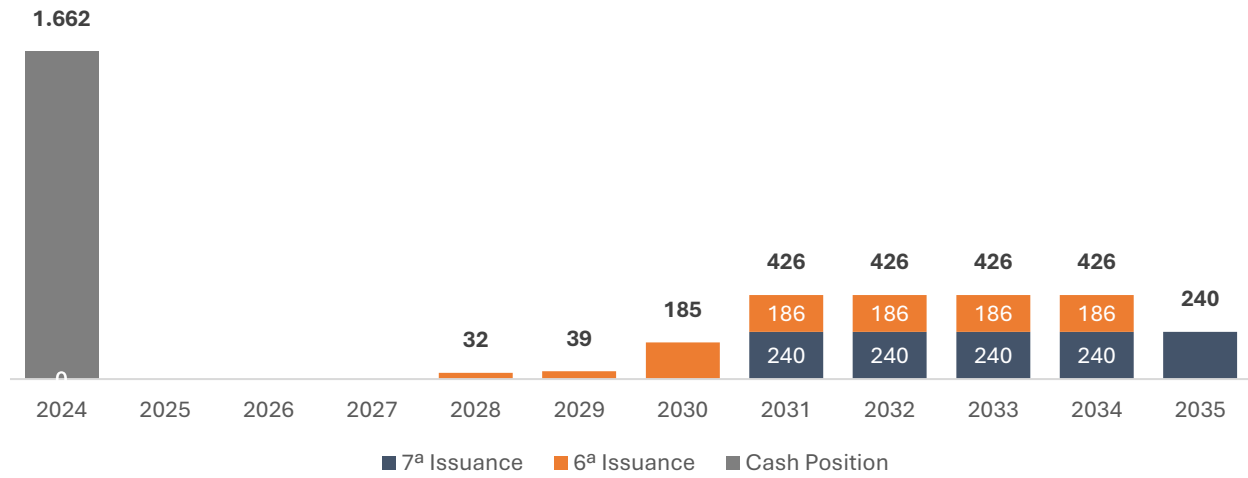
In 2024, Equipav received inflows of R\$ 471 million (+57% y/y), including R\$ 302 million in dividends from Aegea (+60% y/y) and R\$ 169 million in shareholder contributions. On the other hand, the Company recorded net financial expenses of R\$ 144 million.

## Indebtedness

In 2024, Equipav Saneamento implemented a liability management strategy that enhanced liquidity and extended the average debt maturity to 8.3 years (as of December 31, 2024), through two market-distributed debenture issuances:

- In March, the Company completed its 6th debenture issuance, totaling R\$ 1.0 billion, with an interest rate of CDI + 3.90% p.a. and maturity in 2034;
- In November, the Company completed its 7th debenture issuance, totaling R\$ 1.2 billion, with an interest rate of CDI + 3.40% p.a. and maturity in 2035.

## Cash Position as of 12/31/2024 and Amortization Schedule (Principal) – R\$ million



### Rating

In August, S&P Global Ratings assigned Equipav Saneamento an inaugural National Scale credit rating of ‘brAA+’, with a stable outlook — a rating reaffirmed in November. S&P also assigned a ‘brAA’ rating to the Company’s 6th and 7th debenture issuances.